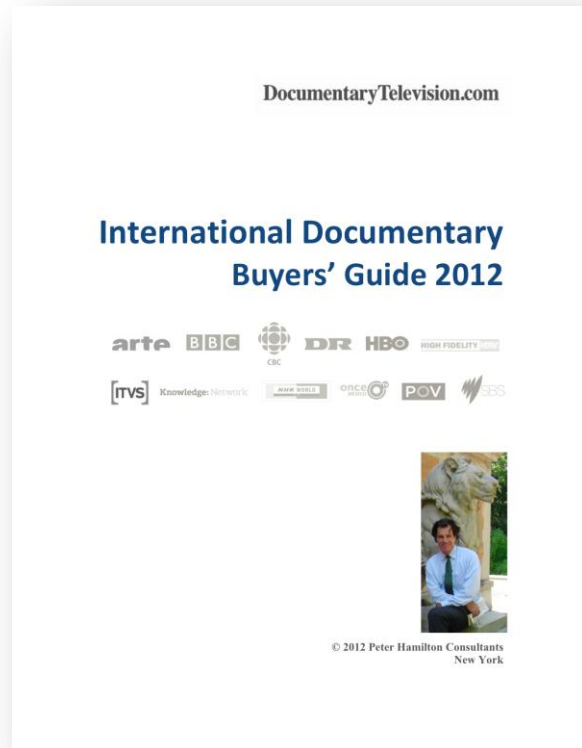


# International Documentary Buyers' Guide 2012



## Which channels worldwide buy docs?

- How many?
- What are they looking for?
- Who are the key contacts?
- How do you reach them?

The *International Documentary Buyers' Guide 2012* is an invaluable resource for producers who are working on strategies to pitch ideas or who are selling completed programs to channels.

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- 37 Broadcasters

## The Data

- Channel Profiles
- Executive Personnel
- Current Strands & Recent Green Lights
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